SARASIN & PARTNERS

INTRODUCTION

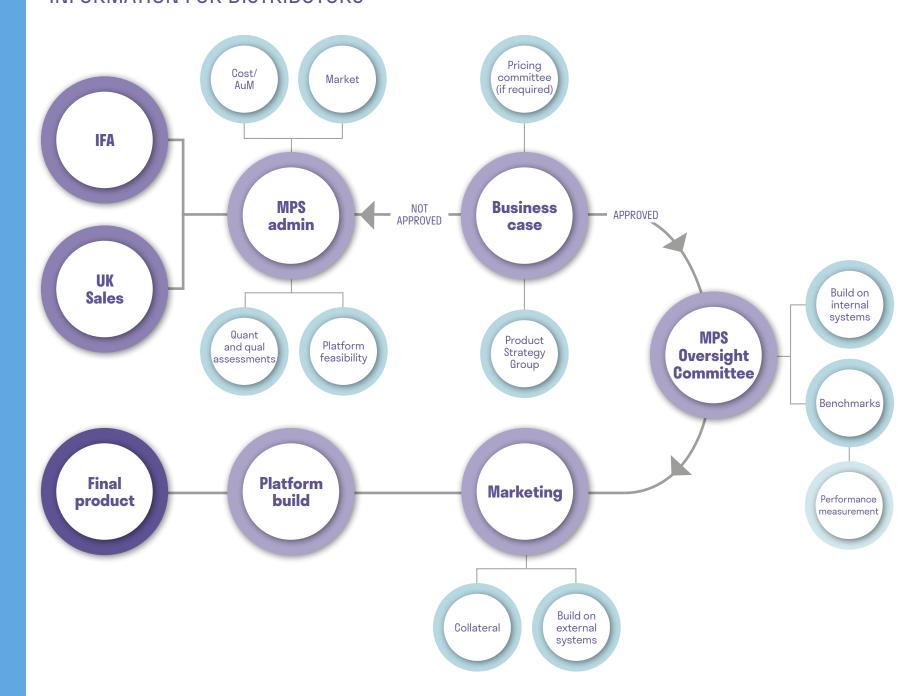
Before a financial instrument can be manufactured for distribution to clients, it must go through a rigorous approval process to ensure it sufficiently meets the requirements for the designated target market.

Our product approval process for the Sarasin Model Portfolios, which is outlined here, begins with the end client and their needs. Subsequently, there are a number of teams involved in ensuring all relevant criteria are considered when researching and creating the right product, including our Pricing Committee, Product Strategy Group, Model Portfolio Service Oversight Committee and our Model Portfolio Service Administrative team.

Our product approval process operates in tandem with our Target Market assessment process, which you can <u>find here</u>.

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MODEL PORTFOLIO SERVICE (MPS) PRODUCT APPROVAL PROCESS INFORMATION FOR DISTRIBUTORS



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