

Six Minute Strategy

Different economic paths as America decides

September 2024





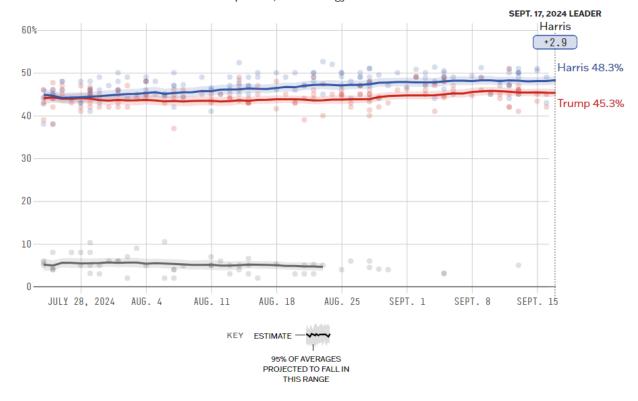
2024 US elections: A defining moment for politics, economics and markets



Poll Aggregator 538's odds on the US Presidency

Who's ahead in the national polls?

Updating average for each candidate in 2024 presidential polls, accounting for each poll's recency, sample size, methodology and house effects.



- Despite Harris bounce, polls are too close to call
- Harris needs about 2.5% lead to overcome the electoral college disadvantage
- Senate is likely to remain Republican
- House of Representatives likely to go with the winner of the Presidency
- Candidates have widely different views on taxation, tariffs, spending, regulation, climate and global governance

Source: 538, 18.08.24.



President Trump's proposals





	GDP	Debt
10 year change	-0.4%	+9.3%

- 1. Extend individual income tax cuts of the Tax Cut and Jobs Act (TCJA) due to expire in December 2025
- 2. Extend business tax provisions of the TCJA (100% depreciation on tangible investment and 100% depreciation on research and experimentation)
- 3. Reduce corporate tax rate to 15%
- 4. Eliminate taxes on social security benefits
- 5. Reciprocal or universal tariffs on all trading partners; 60% tariffs on China
- 6. Repealing clean energy tax credits in the IRA (\$7500 for household EVs) and clean energy production and claw back unspent funds
- 7. Deport illegal immigrants

Vice President Harris's proposals



HARRIS WALZ

	GDP	Debt
10 year change	-1.3%	4.4%

- 1. Extend TCJA for households making less than \$400K
- 2. Expand child tax credit permanently to as much as \$6K per newborn, £3K 3.6K young children
- Expand earned income tax credit for childless adults
- 4. Down payment support of \$25K for first-time home buyers
- 5. Raise corporate tax rate to 28%; corporate AMT to 21% from 15%; quadruple buyback tax to 4%
- 6. Lower prescription drug costs
- 7. New capital gains tax bracket of 28% and NIIT to 5% for those with incomes > 1m

Distributional effects are meaningfully different

Harris is appealing to the lower three quintiles (60%) vs Trump is targeting the top two (40%)



Distributional effects of the Harris vs Trump

	Harris		Trump
Income group	Change in income, after taxes and transfers		Change in income, after taxes and transfers
First quintile	24.40%	>	6.40%
Second quintile	3.90%	>	1.70%
Middle quintile	2.40%	>	2.20%
Fourth quintile	1.80%	<	2.90%
80-90%	0.80%	<	2.60%
90-95%	0.40%	<	2.70%
95-99%	-0.20%	<	3.40%
99-99.9%	-0.50%	<	2.10%
Top 0.1%	-0.90%	<	1.60%

Base case for Trump policy

Economic implications and asset allocation

Economic implications:

- **Inflation** tariffs on imports from China will raise inflationary pressures as US importers will likely pass tariffs on to consumers.
- **Deficit** budget deficit to increase by approximately 1% as result of increased spending and lower taxes (TCJA expiry).
- **Growth** unlikely to be dramatically stimulated, consumer reaction to higher inflation may lead to economic weakness. Deregulation may have moderate stimulating effect at the margin.

Asset allocation:

- Equities US equities supported by higher inflation, deregulation and expectation of fiscal largesse. Chinese equities likely under pressure due to tariff concerns.
- **Fixed income** US treasuries likely to sell off due to higher inflation. US yield curve to steepen on concerns of debt sustainability.
- Gold (and potentially crypto) supported as inflation hedges.
- US Dollar tariffs and inflation are supportive of currency but debt sustainability likely to weigh on investor sentiment.

Base case for Harris policy

Economic implications and asset allocation

Economic implications:

- **Growth** corporate tax increase to 28% will likely offset the benefit of low-middle income support.
- Inflation slower growth, but more equal distribution of income across earners nets out to broadly neutral inflation effect.
- Deficit Budget deficit to increase due to increased government spending; this may be offset somewhat by higher corporate taxes.

Asset allocation:

- Equities if Democratic sweep, negative for US equities. If divided Congress, positive for US equities.
- Fixed income no material change. Deficit higher, but unlikely to lead to a sharp sell-off in US
 Treasuries.
- Gradual weakness likely for the US dollar.

Important information

This document is intended for retail and/or private clients investors. You should not act or rely on this document but should contact your professional adviser.

This document has been issued by Sarasin & Partners LLP of Juxon House, 100 St Paul's Churchyard, London, EC4M 8BU, a limited liability partnership registered in England and Wales with registered number OC329859, and which is authorised and regulated by the Financial Conduct Authority with firm reference number 475111.

This document has been prepared for marketing and information purposes only and is not a solicitation, or an offer to buy or sell any security. The information on which the material is based has been obtained in good faith, from sources that we believe to be reliable, but we have not independently verified such information and we make no representation or warranty, express or implied, as to its accuracy. All expressions of opinion are subject to change without notice.

This document should not be relied on for accounting, legal or tax advice, or investment recommendations. Reliance should not be placed on the views and information in this material when taking individual investment and/or strategic decisions.

The value of investments and any income derived from them can fall as well as rise and investors may not get back the amount originally invested. If investing in foreign currencies, the return in the investor's reference currency may increase or decrease as a result of currency fluctuations. Past performance is not a reliable indicator of future results and may not be repeated. Forecasts are not a reliable indicator of future performance.

The index data referenced is the property of third-party providers and has been licensed for use by us. Our Third-Party Suppliers accept no liability in connection with its use. See our website for a full copy of the index disclaimers https://sarasinandpartners.com/important-information/.

Neither Sarasin & Partners LLP nor any other member of the J. Safra Sarasin Holding Ltd group accepts any liability or responsibility whatsoever for any consequential loss of any kind arising out of the use of this document or any part of its contents. The use of this document should not be regarded as a substitute for the exercise by the recipient of their own judgement. Sarasin & Partners LLP and/or any person connected with it may act upon or make use of the material referred to herein and/or any of the information upon which it is based, prior to publication of this document.

Where the data in this document comes partially from third-party sources the accuracy, completeness or correctness of the information contained in this publication is not guaranteed, and third-party data is provided without any warranties of any kind. Sarasin & Partners LLP shall have no liability in connection with third-party data.

© 2024 Sarasin & Partners LLP – all rights reserved. This document can only be distributed or reproduced with permission from Sarasin & Partners LLP. Please contact marketing@sarasin.co.uk.

SARASIN & PARTNERS

Juxon House 100 St Paul's Churchyard London EC4M 8BU

T: +44 (0) 20 7038 7000 www. sarasinandpartners.com

